

# **Experimental optimization**

**Move the metrics that matter**

**David Sweet**

# Context

## ML/AI in industry

- ML/AI models usually predictors, supervised learning
- Example predictions:
  - Probability a user will click on an ad
  - Probability a credit card charge is fraudulent
  - Expected return of a stock
  - Probability a user will “like” a post

Can you think of others?

# Prediction vs. control

## RL in disguise

- Predictor: Estimates target value
- Controller: acts on environment, receives reward
- In ML: Predictor:Supervised learning :: Controller:Reinforcement learning
- Predictor is usually embedded in a controller, ex:
  - Ad server
  - Credit card fraud detector
  - Stock trading strategy
  - Social media feed

# Predictors in controllers

Act on predictions to receive reward

Controller	Prediction	Action	Reward
Ad server	$P\{\text{click}\}$	Show ad with highest $P\{\text{click}\}$	CPC revenue
Fraud detector	$P\{\text{fraudulent}\}$	Hold charges with high $P\{\text{fraudulent}\}$ until customer gives OK	Avoid losing money to fraud
Trading strategy	$E[\text{return}]$	Buy when $E[\text{return}] > 0$ , sell when $E[\text{return}] < 0$	Revenue
Social media feed	$P\{\text{like}\}$	Show posts with highest $P\{\text{like}\}$	Users spend time on feed & come back

# Business metrics

## The metrics that matter

- Business metrics == rewards
- Ex: dollars earned, dollars saved, MAU, time spent, risk taken
- Communicate in business metrics
- Compare these two self-assessments:
  - “I reduced RMSE by 23 basis points”
  - “I increased revenue by \$90,000,000.”
- Translate prediction quality to business metrics with experiments

# Questions?

# Experiments

## A/B tests in particular

- Translate “change in prediction quality” into “change in business metric”
- Example:
  - You design a new feature and add it to your model
  - Call the old model “A” and the new model “B”
  - Run A in the controller and measure business metric,  $BM(A)$
  - Run B in the controller and measure business metric,  $BM(B)$

# Experiments

## A/B tests in particular

- Goal is to answer:

Is  $BM(B) > BM(A)$ ?

- If so, then

- Switch the controller to B

“Revenue up by \$90MM”

- Tell everyone you improved BM by  $BM(B) - BM(A)$

# **Problem: noise**

**Aka, variation, uncertainty, error**

- BM will vary from measurement to measurement:
  - A user might not click on an ad now, but would have last week because, in the interim, they purchased the product.
  - A certain criminal might commit fraud next week, but won't today while you're taking your measurement
  - Stocks go up or down because of global news, industry news, stock-specific news, actions of specific traders, etc.
  - Maybe a user spends more time on social media on a Monday night than on a Friday night

I run a linear regression  
that minimizes SSE

You notice outliers in the data.  
You run a linear regression  
that minimizes least-absolute value (LAV).

How could tell which is a better model?

# Problem: noise

Aka, variation, uncertainty, error

- How can you be certain  $BM(B) > BM(A)$  will hold tomorrow or for a different user or at another time of day, etc.? Think “overfitting”
- You can’t.
- But you *can* limit your uncertainty.

# Solution: Replication

## Reduce noise by repeating measurements

- *Replication:* Take many measurements and average them

$$\mu_A = \frac{\sum_i^N BM_i(A)}{N} \text{ and } \mu_B = \frac{\sum_i^N BM_i(B)}{N}$$

- Repeat measurement for many users, many days, etc.
- Then ask:

Is  $\mu_B > \mu_A$ ?

- Put another way, set  $\Delta = \mu_B - \mu_A$  and ask

Is  $\Delta > 0$ ?

# Solution: Replication

Replicate to increase precision (reduce uncertainty)

- The uncertainty in  $\mu_A$ , called *standard error*, is

std. dev. of  $\mu_A$

$$SE_A = \frac{\sigma_A}{\sqrt{N}}$$

std. dev. of BM(A)

- Reduce uncertainty (SE) by increasing N.
- How large should N be? It depends on how certain you want to be!

# Probably not wrong

## Limit the false positive rate

- Say you measure  $\Delta = \mu_B - \mu_A > 0$ .
- Maybe you just got lucky, and tomorrow you would measure  $\Delta \leq 0$
- Called a “false positive” or Type I error
- Convention: Try for  $P\{\text{just got lucky}\} < .05$
- More precisely:  $P\{\text{ true } BM(B) \leq BM(A) \mid \mu_B > \mu_A\} < .05$
- Put another way:  $P\{\text{“out-of-sample” will fail} \mid \text{“in-sample” worked}\} < .05$

# Probably not wrong

## Limit the false positive rate

- Measured  $\mu_A, \mu_B, SE_A, SE_B$
- How can you construct probabilities from these?

$\Delta_0$  unobservable

- First:  $\Delta = \mu_B - \mu_A$  and  $SE_\Delta = \sqrt{SE_A^2 + SE_B^2}$
- Then, central limit theorem says  $\Delta \sim \mathcal{N}(\Delta_0, SE_\Delta^2)$

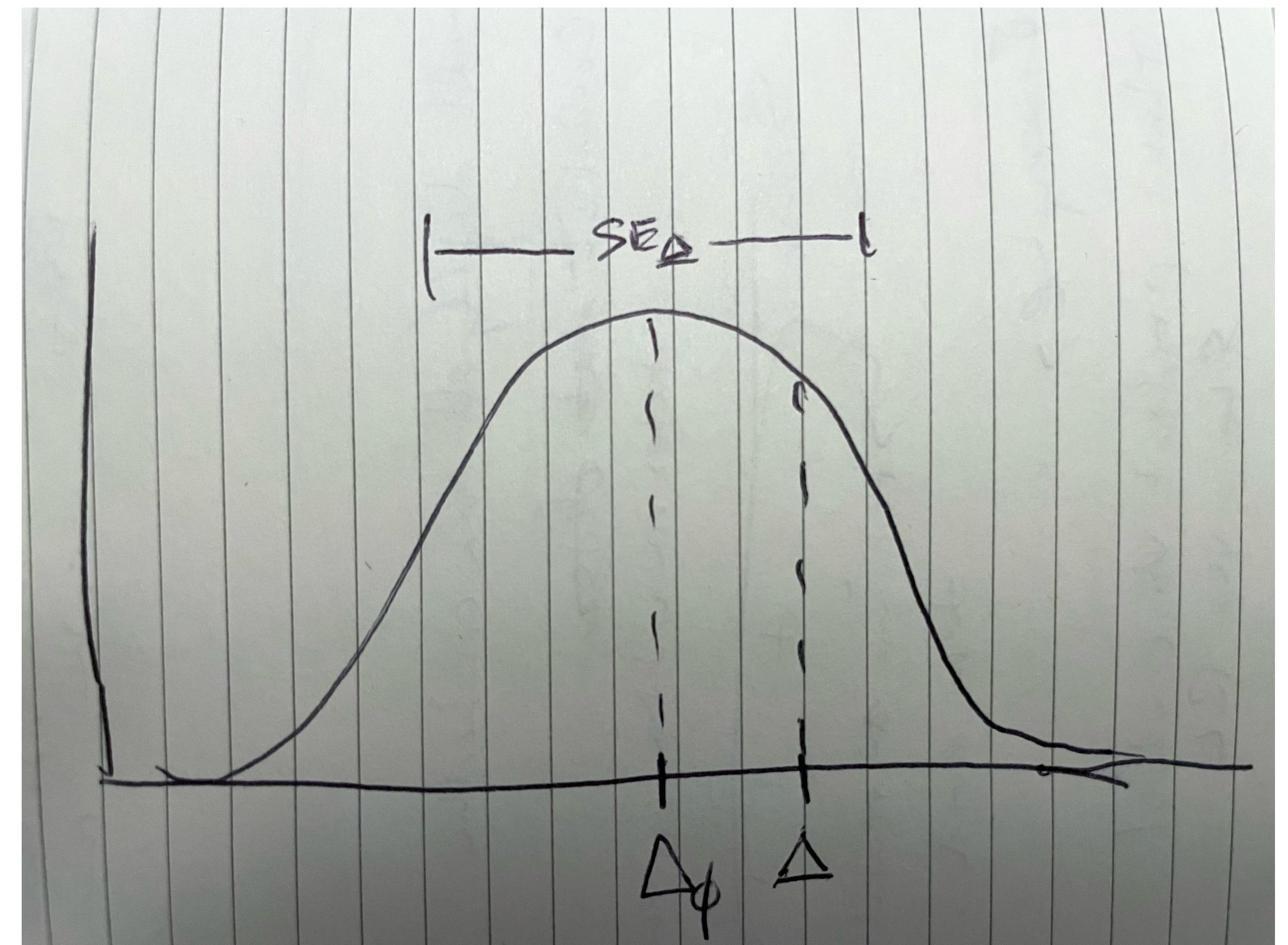
“Normal”  
“Gaussian”

True for large N.  
Otherwise Student t distribution

# Probably not wrong

## Limit the false positive rate

- CLT:  $\Delta \sim \mathcal{N}(\Delta_0, SE_{\Delta}^2)$
- Your entire experiment produces one draw from this distribution.
  - One experiment ==> one  $\Delta$
- The smaller  $SE_{\Delta}$  is, the closer  $\Delta$  is to the true value,  $\Delta_0$



# Probably not wrong

## Limit the false positive rate

- Proceed like this:
  - Hypothesize that  $\Delta_0 = 0$ , i.e.,  $BM(A) = BM(B)$
  - Then  $\Delta \sim \mathcal{N}(0, SE_{\Delta}^2)$ , i.e.  $\frac{\Delta}{SE_{\Delta}} \sim \mathcal{N}(0, 1)$
  - Define  $z = \frac{\Delta}{SE_{\Delta}}$  and note that  $P\{z > 1.64\} = .05$
  - If you measure  $z > 1.64$ , then the probability you just got lucky is less than .05.

Numbers are well-known  
and tabulated for  $\mathcal{N}(0,1)$

# Design the experiment

Begin with the end in mind

- Goal: Determine the (minimum) number of replications needed to make  $SE_{\Delta}$  small enough to get  $z > .05$
- Choose  $N$  such that:
  - If true value  $\Delta_0 > 0$ , then measured value  $\Delta$  will be  $z = \frac{\Delta}{SE_{\Delta}} = \frac{\Delta}{\sqrt{SE_A^2 + SE_B^2}} > 1.64$
  - Define  $\sigma_{\Delta}^2 = \sigma_A^2 + \sigma_B^2$ , then write:  $z = \sqrt{N} \frac{\Delta}{\sigma_{\Delta}} > 1.64$

# Design the experiment

Find the minimum number of replications

- $z = \sqrt{N} \frac{\Delta}{\sigma_\Delta} > 1.64$
- Solve for  $N$ :  $N > \left[ 1.64 \sigma_\Delta / \Delta \right]^2$
- You must run at least  $N_{min} = \left[ 1.64 \sigma_\Delta / \Delta \right]^2$
- But you don't know  $\sigma_\Delta$  or  $\Delta$  before running the experiment!

# Design the experiment

## Find the minimum number of replications

- Replace  $\Delta$  with the smallest difference between  $BM(B)$  and  $BM(A)$  that you care about,  $\delta$
- Ex., Would an extra \$1/day matter? How about \$10,000/day?
- $\delta$  is the *precision* required of the measurement.
- Approximate  $\sigma_\Delta$  by saying  $\sigma_B \approx \sigma_A$ :  $\sigma_\Delta = \sqrt{2}\sigma_A$
- Estimate  $\sigma_A$  from existing data:  $\hat{\sigma}_A$

# Design the experiment

Find the minimum number of replications

- Finally:

$$N_{min} = \left[ 1.64 \frac{\sqrt{2}\hat{\sigma}_A}{\delta} \right]^2$$

# Design the experiment

## One more thing: False negatives

- You'd also like to limit the probability that you'll measure  $\mu_B < \mu_A$  when, in fact,  $\text{BM}(B) > \text{BM}(A)$ .
- That case is *unlucky*.
- That's a *false negative*, or Type II error.
- We usually limit that to  $P\{\text{false negative}\} > .20$
- Save that discussion for some other time.

# Design the experiment

## An example

- Ex: You build a new AI model for predicting whether a user will click on an ad. Your new model (B) has a lower cross entropy than the old model (A).
- If your model improved the ad revenue by anything less than \$.001/pageview, likely no one would care. They wouldn't even bother to deploy your model in production. Therefore,  $\delta = \$.0001$ .
- From logged production data you measure the standard deviation of ad revenue/pageview of the old model as  $\hat{\sigma}_A = \$.10$
- Calculate:  $N_{min} = \left[ 1.64 \frac{\sqrt{2}\hat{\sigma}_A}{\delta} \right]^2 = \left[ 1.64 \frac{\sqrt{2} \$.10}{\$.001} \right]^2 \approx 54,000 \text{ pageviews}$

# Run the experiment

## Measure $BM(A)$ and $BM(B)$

- Randomize: Each time you serve a page, “flip a coin”
  - Heads ==> use the old model, A
  - Tails ==> use the new model, B
- Record the revenue produced by that page
  - If the user clicks on the ad, revenue = \$CPC for that ad
  - If not, revenue = \$0
- Until you have  $N$  measurements of  $BM(A)$  and  $N$  of  $BM(B)$

# Run the experiment

## Randomize to improve accuracy (lower bias)

- Consider non-randomizing approaches:
  - Use model A for US users and model B for non-US users, or
  - Use model A in the morning and model B in the evening, or
  - Use model A on Sunday and model B on Monday, etc.
- You're not just measuring the BM difference between model A and B.
- You're measuring the difference between US and non-US users, or morning and evening usage patterns, or Sunday and Monday usage patterns
- These other factors are called *confounders*.

# Analyze the experiment

## $z$ , again

- Experiment is complete & you have your measurements
- $$z = \frac{\Delta}{SE_{\Delta}} <=$$
 from measurements now, not estimates
- Is  $z > 1.64$ ?
  - Yes ==> Switch to model B
  - No ==> Stay with model A

# A/B tests are awesome

Because they're simple

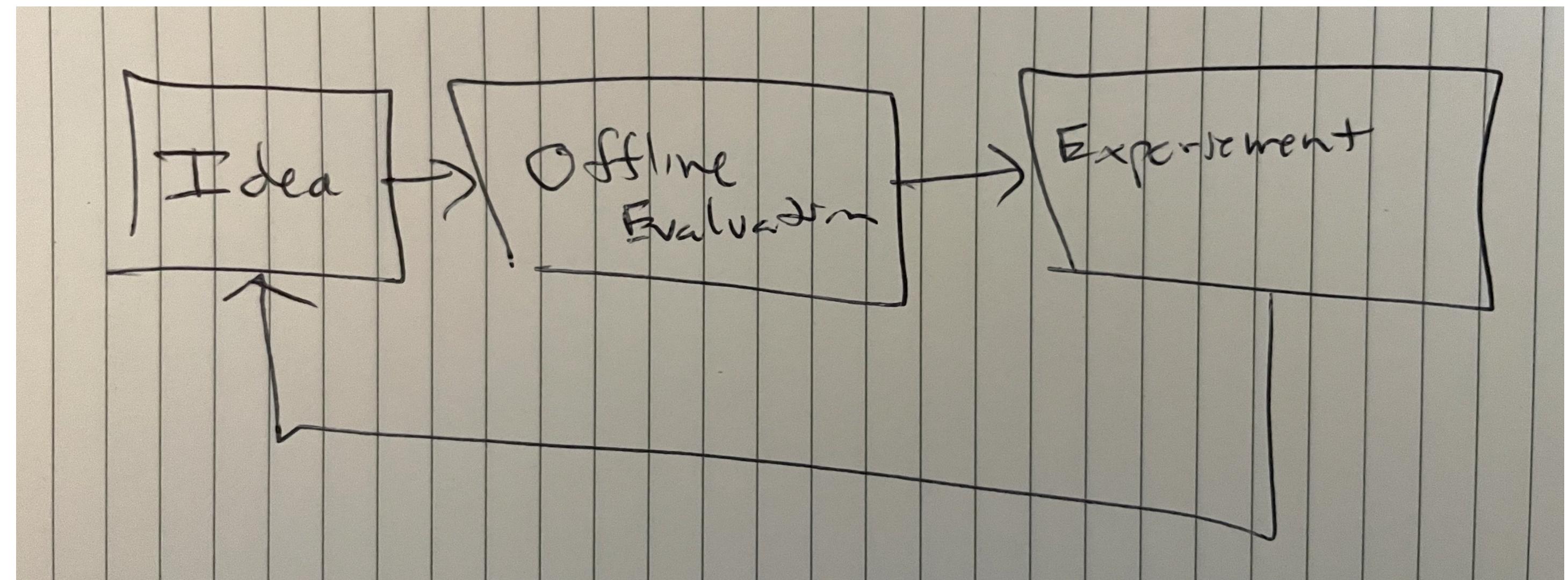
- Simple to design, run, and analyze
- Results are easy to communicate to experts and non-experts alike
- Applicable to arbitrary changes:
  - Changes to model features, architecture, loss function, ...
  - Changes to controller
  - Changes to infrastructure
  - Changes to visual design
  - ...

# Optimization perspective

## Monotonic improvement

Monotonic ... except for the 5% false positives!

- Accept B (new idea) ==> improvement
- Reject B ==> no improvement



# Summary

## Experimental optimization

- Measure and communicate business metrics (not loss functions)
- Run experiments to measure changes in business metrics
- Design to limit false positives and false negatives
- Replicate for precision and randomize for accuracy
- Switch from A (old) to B (new) if  $z > 1.64$
- Keep experimenting to keep improving

# Questions?